#### PROPOSAL FOR THE TRAINING PROGRAM

#### DATE 02-04-2018

# DAY 1

HOURS	SUBJECT MATTER	METHOD	OBSERVATION
08:00 -09:00	-Participants introduction	Plenary	
	- Proposal for the training program	Exhibition	
	presentation		
09:00 - 10: 40	-Training contents - Definition of Enterprise - Characteristic	Exhibition	
10:40 - 11:00	-Objectives of micro- enterprise - Exercises	Integrative Group work	
11:20 - 12:00	Coffe break	All	
12:00 - 13:00	-Group work presentation	Plenary	
13:00 - 13:40	Lunch break	All	
13:00 - 15:00	Business debate	Interactive	
15:00 – 16 :00	<ul> <li>Presentation of the following day's program</li> <li>Transport payment</li> <li>Signature of attendance list</li> </ul>	All	

# DATE 03 - 04 - 2018

HOURS	SUBJECT MATTER	METHOD	OBSERVATION
08:00 -09:00	-Summary of the previous day -Clarification of doubts	Indicated participant	
09:00 - 09:30	- Ice breaker (fun)	Interactive	
09:30 - 10:40	- How to build a business	Exhibition	
10:40 - 11:20	- A viable business idea	Exhibition	
11:20 - 12:00	- Coffe break	All	
12:00 - 13:00	<ul> <li>Methods to set up a business</li> </ul>	Exhibition	
13:00 -13:40	- Lunch break	All	
13:40 – 15:00	<ul> <li>Debate about business experience (success)</li> </ul>	All	
15:00 – 16:00	<ul> <li>Summary</li> <li>Presentation of the following day's program</li> <li>Transport payment</li> <li>Signature of attendance list</li> </ul>	All	

# DATE 04 - 04 - 2014

HOURS	SUBJECT MATTER	METHOD	OBSERVATION
08:00 - 08:25	-Arrivel and regitration	Plenary	
	of participants	Exhibition	
08:30 - 09:00	-Brief summary of the	Indicated participant	
	previous theme and		
	clarification of doubts		
09:00 - 10:40	Market study, what	Exhibition	
	does it mean?		
10:40 - 11:20	- How to attract	Exhibition	
	customers		
	- Purchase and		
	sales		
11:20 - 12:00	- Coffe break	All	
12:00 -13:00	<ul> <li>Problems that can</li> </ul>	Exhibition	
	do a business failure		
13:00 - 13:40	- Group work	Exhibition	
	- Question and		
	answers		
	- How to increase		
	profits		
13:40 - 14:00	- Inventary	Groups	
	- Planning		
	concepts		
14:00 - 14:30	- Lunch break	All	
14:30 – 15:00	- Estages of	Exhibition	
	planning		
	- Some example		
	of FOFA		
15:00 – 15:30	- Introduction of	Exhibition	
	the study on		
	inclusive		
	education		
15:30 -16:00	- Logistic locking	All	
	- Signature		

### DATE 05 - 04 -2018

HOURS	SUBJECT MATTER	METHOD	OBSERVATION
08:00 – 08:25	<ul> <li>What is inclusive education about</li> <li>Concepts and approach</li> </ul>	Exhibition	
08:30 - 09:00	- Definition of UNESCO	Exhibition	
09:00 - 10:40	- Index for Inclusion	Exhibition	
10:40 - 11:20	- Tea break	All	
11:20 - 12:00	- Group work	All	
12:00 - 13:00	<ul> <li>Key concepts</li> </ul>	All	
13:00 - 13:40	- Lunch break	Exhibition	
13:40 - 14:00	<ul> <li>Presentation of group work</li> </ul>	Plenary	
14:00 - 14:30	- Concepts on process to promote inclusion	Exhibition	
14:30 – 15:00	- Summary of factors influencing the development of inclusive education	Exhibition	
15:00 - 16:00	<ul> <li>Final considerations</li> <li>Logistic</li> <li>Signutures</li> </ul>	All	

## DATE 06 - 04 - 2018

HOURS	SUBJECT MATTER	METHOD	OBSERVATION
08:00 – 09:00	- Presentation and organization of groups (DRAMA)	All	
09:00 – 10:40	<ul> <li>DRAMA realization</li> <li>Debate (results obtained in the DRAMA)</li> </ul>	All	
10:40 - 11:20	- Tea break	All	
11:20 – 12:00	<ul> <li>Summary of the topic given in the training</li> <li>First theme</li> </ul>	Plenary	
12:00 - 13:00	- Summary of the second theme	Plenary	
13:00 - 13:40	- Lunch break	All	
13:40 - 15:00	- Summary of the third and fourth theme	Exhibition Plenary	
15:00 – 16:00	<ul> <li>Training assessment</li> <li>What can be improved?</li> <li>What do you about the schedule and the methods used?</li> </ul>	All	
16:00 -	- Closure of training and final considerations		